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Register your interest

Public Sector Procurer Training

Levelling the playing field for small & medium sized enterprises

To register your interest in forthcoming workshops, please send us your details via:

- 1) Email: procurer-sme-training@ogc.gsi.gov.uk
- 2) Telephone: 0845 000 4999 or
- 3) Fill out the form below and post to:

OGC Service Desk
 Office of Government Commerce
 Rosebery Court
 St Andrews Business Park
 Norwich NR7 0HS

Yes, I would like to register my interest in workshops in my area.

Name: _____

Organisation: _____

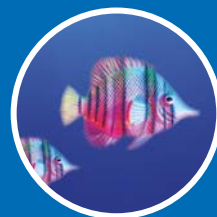
Tel: _____

Fax: _____

Email: _____

Address: _____

Postcode: _____



CP0103/07/05



Office of Government Commerce,
 Rosebery Court, St Andrews Business Park, Norwich NR7 0HS
Service Desk: 0845 000 4999 **E:** ServiceDesk@ogc.gsi.gov.uk
W: www.ogc.gov.uk

About OGC

OGC - the UK Office of Government Commerce - is an Office of HM Treasury. The OGC logo is a registered trademark of the Office of Government Commerce.

OGC Service Desk

OGC customers can contact the central OGC Service Desk about all aspects of OGC business. The Service Desk will also channel queries to the appropriate second-line support. We look forward to hearing from you.

You can contact the Service Desk 8am - 6pm Monday to Friday

T: 0845 000 4999
E: ServiceDesk@ogc.gsi.gov.uk
W: www.ogc.gov.uk

Press enquiries

T: 020 7271 1318
F: 020 7271 1345

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Public Sector Procurement & Smaller Suppliers

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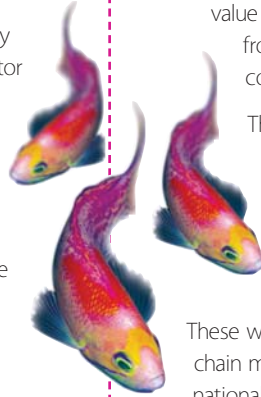
One of OGC's objectives is to help improve the efficiency and effectiveness of public sector procurement. In support of this a series of workshops are being organised. The workshops will explore the potential links between efficiency, value for money and innovative benefits that can be gained through public sector organisations working more closely with small & medium sized enterprises (SMEs).

Success of the past

In 2004 OGC ran a pilot in the West Midlands exploring how public sector procurers and smaller businesses could work more closely together. This addressed recommendations highlighted in the report 'Government: Supporter and Customer?' published in 2003 and highlighted a number of opportunities.

Looking to the future

Building on the West Midlands pilot, OGC is delivering a series of training events for public sector procurers to help explain the benefits of improving the opportunities for smaller enterprises. Separate workshops for SMEs will help improve the way they do business with the public sector.



Why should you attend?

The workshops are designed to explore the potential efficiency, value for money and innovative benefits that you can gain from giving consideration to SMEs and the voluntary community in your procurement plans.

The workshops will also provide insight into the challenges faced by SMEs whilst tendering for public sector opportunities. New approaches to the marketplace will be investigated that are intended to help SMEs compete for business on a 'level playing field'.

These workshops will cover recent developments in supply chain management and include an update on the planned national web portal that will link procurers and smaller suppliers.

Where & when?

OGC's public sector procurer training will be touring the nine English regions in 2005/6.

More information, and a schedule of the workshops, is available on the OGC website at www.ogc.gov.uk

To register interest with OGC in attending a future workshop please contact us - details are on the reverse.



Public Sector Procurer Training

Relevant guidance

- Smaller supplier... better value?
- Tendering for government contracts - A guide for small businesses
- For customers and suppliers - The government procurement code of good practice
- Market sounding
- Aggregation - is bigger always better?
- eProcurement in action - A guide to eProcurement for the public sector
- Capturing innovation - Nurturing suppliers' ideas in the public sector
- Supplier financial appraisal guidance - Supplier management
- Supplier debriefing - Supplier management

